



# MATCHUP- Scalable Cities

## Valencia Joint event 29-30 March 2023

**A journey standing on the shoulders of giants**

From Positive Energy Districts to Climate Neutral Cities. How to scale up our technologies and solutions

*Funded by the*



**AJUNTAMENT  
DE VALÈNCIA**

Missions  
València 2030

**LAS NAVES**





# Valencia Joint Event – General information

## Hosts:

**Valencia City Council and Las Naves**

Contacts:

Laurie Barriol, R&D Technician Las Naves

[laurie.barriol@lasnaves.com](mailto:laurie.barriol@lasnaves.com)

(+34) 963 910 477

## Meeting Venues:

**1st Day: Las Naves**

Location:

Calle de Joan Verdeguer, 16, 46024 Valencia, Spain

<https://goo.gl/maps/kKj2FkEgCo3cZ3Lm9>

**2nd Day: Tabacalera**

Location:

Calle d'Amadeu de Savoia, 11, 46010 Valencia, Spain

<https://goo.gl/maps/m7uXE4ovS8UZyKvi7>

**28<sup>th</sup> of March 2023** : Evening tour around the Old Town & Informal dinner at each one expenses.



## Meeting agenda – Day 1 – 29 March 2023 – Location : Las Naves

Start	Theme
9.30-9.50	<b>Welcome &amp; Registration</b>
9.50- 10.00	<b>Opening session</b> Greetings, agenda and objectives.
10.00-10.15	<b>State of the European Smart Cities 2022 presentation.</b> A Ted X presentation
10.15-11.15	<b>Introductory panel. A journey standing on the shoulders of giants. From PED to Climate neutral cities. How do we scale up our technologies and solutions?</b> <ul style="list-style-type: none"> <li>• 100 cities mission representative or NZC</li> <li>• Valencia city strategy and organisation</li> <li>• Spanish cities mirror group representative</li> <li>• Scalable Cities</li> </ul>
11.15-11.30	<b>Coffee break</b>
11.30-11.50	<b>Outcomes of MAtchUP</b> Status, solution portfolios and outcomes (existing and ongoing), main challenges to replicate/Scale up
11.50 -12.00	<b>Presentation of Valencia Smart Cities AI Testing Experimenting Facility</b> Why, What and How
12.00-12.10	<b>"The relevance of working together: The Spanish Network of Smart Cities (RECI)</b>
12.10-13.00	<b>How to scale up our solutions</b> <ul style="list-style-type: none"> <li>• <b>Introduction and framework</b></li> <li>• Solution Package 1: Scaling up RES through energy communities and socialised power plant</li> <li>• Solution Package 2: Scaling up RES through infrastructures. The solar pedestrian lane</li> <li>• Solution Package 3: Scaling up e-mobility by coupling charging points and smart lampost (MAtchUP)</li> <li>• Solution Package 4: Energy Refurbishment business model (Energy performance contract)</li> </ul>
13.00-14.00	<b>Lunch</b>

Funded by the



European  
Commission



AJUNTAMENT  
DE VALÈNCIA

Missions  
València 2030

**LAS NAVES**



## Meeting agenda – Day 1 – 29 March 2023 – Location : Las Naves

Start	Theme
14.00-17.00	<p><b>Workshop: Scaling up solutions</b></p> <p>4 sessions in workshop mode to go deeper in the <b>solutions packages, from the morning session, and how to upscale them</b> at the level of cities with business models and financing schemes</p> <p>Objective: to come up with a common presentation describing in depth business models, potential financing schemes and delivery vehicles with figures ( *See explanation of the session at the end)</p>
14.00-14.45	<p><i>Session 1:</i> Framing the problem, barriers &amp; deepening the possible solutions. Identifying the <b>barriers for upscaling</b></p>
14.45-16.00	<p><i>Session 2:</i> Designing the value proposition. Identifying the value chain and roles. <b>Making the business case</b></p>
16.00-16.45	<p><i>Session 3:</i> Designing the road for implementation: <b>exploring innovative financing schemes and delivery vehicles</b></p>
16.45-17.00	<p><i>Session 4:</i> Wrap up and Pitch preparation</p>
17.00-18.30	<p><b>City Coordinators Group meeting – Partnership Building</b></p>
Evening	<p><b>Official diner</b></p>



## Meeting agenda – Day 2 – 30 March 2023 – Location : Tabacalera

Start	Theme
8.45-9.00	<b>Welcome &amp; Inauguration</b>
9.00-10.00	<b>Parallel meetings</b> <ul style="list-style-type: none"><li>• Board of Coordinators</li><li>• Business Models &amp; Financing Task Group</li></ul>
10.00-10.20	<b>Solutions packages pitches</b>
<b>10.15-10.45</b>	<b>Coffee break</b>
10.45-13.00	<b>Site visits</b> <ul style="list-style-type: none"><li>• Introduction at Tabacalera</li><li>• Visit of the following energy and mobility pilots: Traffic control room, Smart Parking : disabled, Logistics, taxis, Humble lampposts, Energy Office, VCE Smart lighting , Smart Buildings, Malvarossa Sport Centre (two groups will be made doing the same visit at different times).</li></ul>
<b>13.00-14.00</b>	<b>Lunch</b>
14.00-16.00	<b>Joint session CCG / TG Replication / TG Monitoring</b> Knowledge-sharing workshop on impact assessment and impact of replication in Lighthouse and Fellow cities.
16.00	<b>End of the Event</b>